SCREEN SCOTLAND SGRÌN ALBA



Screen Scotland's Talent Development Strategy: Early Development Shorts

CALL FOR DELIVERY PARTNER 2025–2030





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SCREEN SCOTLAND SGRÌN ALBA

About Screen Scotland

Screen Scotland drives development of Scotland's film and TV industry, through funding, strategic support and advocacy.

We were established in 2018 as part of <u>Creative Scotland</u> and deliver these services and support with funding from the Scottish Government and The National Lottery.

Screen Scotland's vision is to cultivate creatively ambitious and economically sustainable film and TV sectors in Scotland, which provide fulfilling jobs and opportunities for people across the country, at all stages of their careers.

We work to develop Scotland's creative potential as a filmmaking nation and as an originator of distinctive films, television programmes and content enjoyed by audiences the world over.

Discover more in our Strategy to 2030/31.

THE PROGRAMME

This call is to invite proposals from potential delivery partners interested in working with Screen Scotland to deliver a Early Development Shorts programme for filmmaking talent from across Scotland, for activity from 2025 to 2030.

This programme will develop Scotland-based **producing, directing and writing talent**, and provide funding, support and training for short filmmaking. The programme is for live action and animation. Documentaries are excluded as their development is supported through other Screen Scotland supported programmes.

This short film programme will be open to residents of Scotland. It will not be open to students at any level of formal education.

The successful delivery partner will work closely with Screen Scotland as this initiative is part of Screen Scotland's wider talent development strategy and pipeline of support.

Access and engagement will be central to the successful proposal, and therefore the programme should fit within Creative Scotland's wider **Equalities, Diversity and Inclusion** ambitions and the **BFI Diversity** Standards.

Engagement with Creative Scotland's **Environmental Sustainability Strategic Priority** will be advantageous, as will engagement with **Fair Work**, which includes **Dignity at Work**.

This call is for a delivery partner for Early Development Shorts programme as set out in more detail below. Early Development Shorts programme is one of four Scripted Talent Development Programmes that Screen Scotland has designed and implemented under the Screen Scotland Strategy to 2030/31. It is Screen Scotland's intention to partner with experienced professionals who are experts in each area and can support filmmakers to deliver their best work. Partners can therefore choose to bid for one or more programmes, if they have the required skills and experience.

The four programmes are:

- 1. Feature Film Script Development
- 2. Short Film Development and Production (including the BFI NETWORK)
- 3. Early Development Shorts
- 4. Community Engagement Workshops

EARLY DEVELOPMENT SHORTS

The delivery partner

Under this call we welcome proposals from potential delivery partners who have a proven track record of delivering successful industry standard talent development and training projects within the UK.

The successful applicant may be a single organisation or a partnership between multiple organisations. The programme should be designed to operate for five years, from April 2025 to March 2030, with regular reporting and evaluation.

In the instance that a new organisation is formed for the delivery of this programme, we will be evaluating the experience of the individuals involved (rather than the track record of the new organisation). We do not expect the full delivery team to be in place at the point that the proposal is made.

In order to avoid any potential conflicts of interest, existing film production companies will not be eligible.

Applicants need to demonstrate a high level of understanding of the current state of Scottish/UK independent filmmaking, and its position internationally. Creative origination is a strategic "north star" for Screen Scotland, we want Scotland-based creatives to devise, develop and deliver work of a high creative standard; work that wins recognition, audiences and awards at home and internationally and which establishes Scotland-based filmmakers as exciting, global film talent. This short film programme is a key element of Screen Scotland's strategy.

The delivery partner must be legally constituted and based in Scotland for the duration of the programme – incorporated in Scotland, and managed and controlled at the most senior level within Scotland. We will consider proposals which include further editorial support provided by individuals based outside of Scotland.

Your proposal should include strong strategic reasoning for you and/or your delivery partnership being the host for one of Scotland's leading short film development programmes for film.

You will be expected to have significant experience of developing short film talent and have strong connections to the Scottish film and television industry.

Background

Screen Scotland drives development of all aspects of Scotland's film and TV industry, through funding and strategic support. Screen Scotland is part of Creative Scotland and delivers these services and support with funding from Scottish Government and The National Lottery.

In our Strategy to 2030/31, Screen Scotland set out our overarching plans and priorities for the remainder of the decade. One of our key objectives is Content Origination, continuing to develop Scotland based talent and increase the number of financed projects that are originated and owned in Scotland. These four new Talent Development Programmes are the next step in achieving this objective. Further information about Screen Scotland can be found **our website**.

Screen Scotland and Creative Scotland have supported the development of screen talent through a variety of routes in recent years, including <u>SFTN</u>, <u>DocScene</u>, <u>TRC Media</u>, <u>FOCUS</u>, <u>Short Circuit</u>, <u>Film FastTrack</u> and <u>Young</u> <u>Films Foundation</u>.

Recognition of Screen Scotland National Lottery funds

It will be a condition of funding under these programmes that the funding sources (being Screen Scotland and National Lottery funds) are prominently acknowledged throughout all aspects of the scheme. This includes prominent credits on the films being supported, display of relevant logos (e.g. on marketing materials, website) and through agreed verbal and written acknowledgment (e.g. on press releases, social media). The concept and identity of the proposed programmes should emphasise the funding sources.

Screen Scotland will require the delivery partner to acknowledge that the early development shorts activity detailed under this call is an integral element of Screen Scotland's Strategy to 2030/31, that Screen Scotland's support is not limited to the provision of funding and includes creative and strategic leadership in the design and delivery of the short film programme/ film talent development process within Scotland.

Purpose and content of the programme

This programme will sit alongside GMAC's continuing Little Pictures and will operate in coordination with projects such as MG Alba's continuing FilmG project. It will have a focus on targeting groups who are currently underrepresented in Scotland's film sector by appointing a Programme Director to work with organisations across Scotland to get more people making films, and to create film-making communities across Scotland.

Our aim in this is to drive interest in filmmaking, grow the Scotland-based talent pool and, ultimately, increase the number and quality of applications to our short film and script development programmes.

We want this opportunity to be geographically and linguistically diverse, accessible to people from across the rich diversity of contemporary Scotland, and for all ages.

The purpose of Early Development Shorts is to give early-stage filmmakers based across Scotland the opportunity to create micro-budget shorts with support and guidance from an experienced filmmaker.

These shorts should feel fun to write, make and watch.

They will most likely have a DIY quality about them.

This is a programme which should feel like it straddles the divide between amateur and professional, where participants are introduced to basic film tools but encouraged not to be overly concerned with 'production values'. The programme should be celebratory of filmmakers and include an "event" screening of the work at the end that tours between the communities involved and those looking to be involved in the future.

The programme will be organised centrally by the Programme Director who will identify partner organisations across Scotland.

In partnership with each such organisation, the Programme Director should select four films developed by that organisation to receive funding of up to £5,000 each. Each participant organisation will also have an allowance in the budget provided by Screen Scotland via the delivery partner for £5,000 towards the overhead.

We propose a trial of three partner organisations in the first year, with the option to expand the number and/or rotate organisations in subsequent years.

The organisations will be based on our islands, in rural and urban communities, and will be encouraged to work in local dialects and languages. With the guidance of the Programme Director, each participant organisation will be responsible for running an open callout for filmmakers and delivering the completed short films.

It is expected that films will be approximately five minutes in length and participants will have six to eight months to complete their films.

The programme will be realistic about what can be achieved on a £5,000 project development/production budget. It will be expected that participants will be paid for their time working on the film and traditional 'production values' will not be a priority. Instead, the focus should be on play, storytelling, encouraging people to find their voice as filmmakers, and engaging audiences.

Potential applicants would be supported in the application process, which should not be onerous or lengthy. There should also be options as to how applications are submitted, including the option of audio/video recordings. Those whose applications were not successful will be offered meaningful feedback about how to work further to make their vision a reality.

Although there will be development and editorial support, this will be fun, nurturing and encouraging. There will not be the same level of quality threshold that there is with the BFI NETWORK Shorts.

Along with the shorts, the Programme Director will work with the partner organisations to develop labs for those considering applying, making sure that visibility of the opportunities is increased, and barriers are removed. These labs would be designed centrally but delivered locally by the Programme Director along with the partner organisations to give the early-stage filmmakers the chance to explore their ideas before applying

for funding. Experience suggests that early-stage filmmakers need time and space to experiment and try out their ideas before committing to one project and these labs would afford them this space and time.

The labs should be created in partnership with the local organisations, ensuring they are targeting the needs of that particular community, with access at their core. It will be possible for the central coordinator to access additional funding for facilitators and access costs.

The filmmaking teams will hold all rights for their films. Rights will not flow through the delivery partner.

Screen Scotland will be awarded all necessary rights (on a non-exclusive basis) to include each film produced within the suite of films utilised within Screen Scotland's education work, including the Film and Screen Curriculum, and each film will be made available after a period not exceeding 24 months post the green light decision for viewing within the National Library of Scotland's screen archive.

The delivery partner will design the programme in consultation with Screen Scotland, agreeing key delivery dates and other milestones.

It will be clear from all communications issued by the delivery partner that the initiative described above has been developed by Screen Scotland to address the aims and objectives set out in Screen Scotland's Strategy to 2030/31 – primarily around creative origination, talent and audience development – and that the programme is directly funded by Screen Scotland with all necessary attribution for Scottish Government or National Lottery.

The budget allows for the Programme Director to have access to a £25,000 fund which can be used to supplement short film budgets funded through other means – meaning not specifically funded through the local organisations. The purpose behind this is aligned with the overall purpose of this project: simply to get more filmmakers making films, empowering them on their journey. This £25,000 can be used to 'top up' film budgets that have been sourced from outside Screen Scotland funded opportunities (it will not be possible to use this as supplemental income for Little Pictures, Second Sight Shorts, BFI NETWORK shorts or High Value Shorts).

The budget also includes an additional access fund for filmmakers who face barriers to participation.

Delivery partner: skills and experience required

We are looking to select a delivery partner who has identified and secured the services of a freelance Programme Director. The delivery partner and Programme Director should be able to demonstrate the following attributes:

- Experience in working with community-based arts organisations, in particular, an ability to assess an organisation's capacity to facilitate the shorts and training labs
- Identify organisations across Scotland that can be used to disseminate the production awards
- Demonstrable track record of creative leadership in scripted filmmaking
- High level expertise in the creative and practical development and production (including legal and compliance) of scripted film
- Track record of identifying new and emerging talent
- Demonstrable track record of nurturing new and emerging talent
- Strong understanding of the needs of new and emerging talent
- Understanding of current and past talent development in Scotland
- The infrastructure necessary to administer such a funding scheme
- Demonstrable existing positive partnerships or relationships within the UK and international film industry
- Demonstrable understanding of how to deliver film activity in an environmentally responsible manner
- Experience or knowledge of grant-making and grant management
- Demonstrable outreach experience
- Demonstrable understanding of and commitment to Equalities, Diversity and Inclusion
- A strong online presence and a physical presence as a 'creative hub' is desirable.

The budget for the programme

A maximum budget of £210,000 per annum is available for this programme, this £210,000 is provided by Screen Scotland.

The budget includes an allowance of £100,000 toward filmmaking (three local/community organisations, each making 4 short films at £5,000 each = £60,000, plus a contribution to participating local/community organisations' costs), £30,000 toward access costs and £80,000 towards staffing costs and overhead for the delivery partner.

It would be advantageous for your proposal to show evidence of other funding, including in-kind support, although we will accept proposals that are 100% funded through this allocation if the strategy around it is exceptionally strong. This award will initially be made on a 12-month basis, with the intention to extend for a further four financial years, as continuity will be crucial for the supported filmmakers.

Confirmation of the second year of funding (2026-27) will be subject to:

- satisfactory delivery of the Early Development Shorts by the partner during the preceding period;
- continued satisfactory operation of the delivery partner; and
- the continued availability to Screen Scotland of funding at current levels

Timeline

Date	Key Information
11 December 2024	Call for Proposals
20 January 2025	Closing date for delivery partner applications
20-27 January 2025	Evaluation and shortlisting
End Jan 25	Notification of Interviews
Feb 25	Interview Week
Feb 25	Notification of successful candidates

Activity funded under this call for partners is expected to begin in April 2025. Funding for one year of activity is available and subject to the criteria set out above and we will provide funding until March 2026.

We expect to select a delivery partner by the end of February 2025 and your proposal should outline your ability to launch a callout for local/community organisation in April 2025.

The successful applicant for the Early Development Shorts will be required to deliver the programmes in close communication with Screen Scotland. This will include:

• Regular monthly meetings with Screen Scotland Screen Executive Officers monitoring the programme.

Deliverables

The nature of this programme means that there will be a degree of flexibility around the deliverables. However, each year the delivery partner will be expected to:

- Support a mix of new filmmakers, identifying and developing unfamiliar and diverse cinematic voices; encouraging ambition and creative excellence
- Provide funding awards to external organisations
- Provide a development programme for new filmmakers, to enable them to advance their projects, gain skills and create favourable conditions for attracting feature production support
- Evaluate the programme and its outcomes thoroughly, including a narrative report noting key observations and learnings from the programme; presentation/s of results to Screen Scotland
- an Equality Diversity and Inclusion report, showing how you have identified and engaged underrepresented and diverse talent.

Additional requirements

Screen Scotland will also require the following:

- Regular project updates, including written quarterly reports
- Approval of all funding guidelines
- Representation on selection panels
- Approval of any sub-contractors
- Approval of any third-party finance, prior to entering into agreements
- Approval of any distribution deals or other exhibition packages arranged with, or on behalf of, funded filmmakers.

How to apply

Please supply the following:

- Narrative Proposal (3 sides A4)
- Budget
- Management Structure
- Timeline and Activity Plan
- Risk Management
- Equalities Diversity and Inclusion Plan
- Latest Annual Accounts (if applicable)
- Partnership Agreement (if applicable)

See below for further guidance on these items.

Proposals should be sent to screen@creativescotland.com

We encourage all applicants to get in touch with Screen Scotland's Scripted team before submitting your application. Please send enquiries about your proposal to enquiries@creativescotland.com and you will be directed to someone who can help.

Contacting our Enquiries Service

If you require support, further information or have any other queries about the process, contact our Enquiries Service by emailing: enquiries@creativescotland.com.

If you are a d/Deaf BSL user, you can access our services with the Contact Scotland-BSL programme. Visit www.contactscotland-bsl.org for more information.

Narrative proposal

Your vision for new talent in Scotland

This should include what you think the next wave of Scottish filmmaking needs in order to succeed creatively and commercially on the international stage. It should also include consideration of current barriers and opportunities faced by new filmmakers, and how this programme will help to address these.

Strong creative editorial support

How you will ensure the programme offers strong creative support to talent, allowing them the opportunity to develop their work to a high standard. The programme should engage with a wide range of different styles across live action, including different genres and tones, and you should indicate how you will achieve this.

We would expect the Programme Director to be based in Scotland, and the successful proposal will include provision for hosting this position within Scotland.

Targets

Please provide an indication of your annual targets which can be used to measure the achievements of the programme. These will be finalised in consultation with Screen Scotland and will work alongside Screen Scotland's new Talent Development Strategy.

These targets should outline how many short film commissions and project development awards you expect to make each year. You should also clearly state what budget range you expect these to be made at, alongside targets for the progression and showcasing of this work.

Market/business support

The successful proposal will demonstrate how support will be provided to ensure all films produced under the programme find an audience, and how talent will be developed in a way that nurtures and maintains a connection to the wider film industry.

Although this is not a business development programme, a key function will be the development of producers' market knowledge and skills.

Industry connections

This programme will be receiving funds from Screen Scotland. It is expected that the successful applicant will have provision for nurturing a strong relationship between the participants on the programme and the rest of Screen Scotland.

Other talent development programmes

Screen Scotland is presenting four talent development programmes in total. This programme is expected to work with other talent development offers to present clear and complementary pathways for Scottish talent to progress their careers.

Platforms

With today's shifting landscape, the programme should be aware of the opportunity for talent to develop through routes beyond theatrical film. The programme will be expected to offer connections to new platforms.

Continued development

This programme should recognise that film development is not a straightforward path, and projects may require a degree of after care and continued development whilst not being in direct receipt of support.

Your budget

Realistic budget levels should be set for each individual activity as part of the overall programme. All participants should receive financial support to develop projects within the programme. This should be at a level that is appropriate to their level of experience. Your budget should reflect industry standards and a commitment to fair pay.

It may be necessary to attach more experienced producers to projects and adjust budget levels and fees accordingly. Any potential slate of projects should be realistic and involve Scottish producers/companies.

We will expect the successful applicant to demonstrate value for money through the ratio of direct awards for filmmakers against overhead costs. Please ensure the budget identifies individual salaries for staff roles.

Management structure

Please state how you will deliver each element of the programme (including management, legal and business affairs), and whether these resources are already in place or to be established.

The programme will require the appointment of at least one Programme Director and this Programme Director should be attached on application.

Will you work with any other organisations to deliver the scheme, whether through a formal or informal partnership, or a contract for services? If so, please describe the rationale for each relationship; what the arrangement between the parties will be; and how you will divide responsibilities.

Where available please include the track records of the key personnel within your organisation who will work on the scheme or the person specifications for any roles you would recruit to work on the scheme, for both salaried and freelance staff as appropriate.

Timeline and activity plan

A description of the proposed Year One of your programme. This should include how you will address the key points set out above. Indicative detail should also be provided for the proposed Year Two.

This timeline should be based on making a call for proposals as soon as possible and should include an exit strategy for implementation as required during the second year.

Risk management register

A summary of the risks you perceive in relation to delivering the scheme, how these will be mitigated and who is responsible for mitigation.

Equality, Diversity and Inclusion (EDI) Plan

Screen Scotland is committed to addressing diversity in film and television. A proactive approach to increasing diversity can improve screen projects creatively, fuelling innovation and engaging audiences through a wider range of stories, perspectives and experiences. The programme will seek to address barriers to participation and aim to increase the diversity of people working in Scotland's screen sector from all parts of Scotland in terms of gender balance, ethnicity/race, disability, neurodivergence, and socioeconomic disadvantage.

What happens next?

1. Eligibility

Once you have submitted your proposal, Screen Scotland will review it for completeness and eligibility. If you have not provided all the information required, or if you do not meet the eligibility criteria, your proposal will not be assessed. You will be notified of this, and of the reasons why, by email.

2. Assessment

Complete and eligible proposals will be assessed against the criteria outlined at 'Skills and experience required' above.

3. Interview stage

We may invite a shortlist of applicants to interview, to discuss the proposals further. We will provide further information on the format of the interview to shortlisted applicants. A preferred delivery partner will then be selected by the interview panel. Following this decision, Screen Scotland are likely to hold further discussions with the preferred applicant in order to finalise the agreement for funding.

4. Creative Scotland Senior Leadership Team

The Screen Scotland Scripted Team and the Director of Screen Scotland will then make a recommendation to the Creative Scotland Senior Leadership Team, who will have final approval of the delivery partner.

Please note that we may not select any delivery partner if we feel that no proposal was sufficiently viable or we may enter into post-assessment discussions with one or more preferred delivery partners to encourage a particular approach prior to our making a decision.

Feedback

We will aim to provide feedback to all applicants we meet for an interview, where this is requested. We welcome constructive feedback from you on our process, so we can continue to improve.

Once a decision is made

Once Screen Scotland has reached a decision, we will write to you to let you know the outcome. If you are successful, we will let you know of any specific conditions attached to the award.

Once specific conditions, if any, have been met we will issue you with a Funding Agreement for Screen Scotland funds. You must note and adhere to all the terms and conditions of the Funding Agreement. At this point we will also ask you for your banking details and agree a payment schedule and cash-flow with you, which will normally be set against agreed milestones. You will need to return a signed copy of our Funding Agreement. Once all conditions are met, we will release the first instalment of your award.

COMPLAINTS

As an organisation, we will always listen and respond to any concerns that you may have. If you would like to make a complaint, about either the way we dealt with your proposal or the service you have received from Screen Scotland, we have a process you can use.

Please note that Screen Scotland does not have an appeals process and for this reason, we are unable to accept complaints that relate solely to the decision we have made. You can only complain if you believe we have not followed our published process when dealing with your proposal.

For more information, please visit the complaints section of our website.

FREEDOM OF INFORMATION (FOI)

Creative Scotland is committed to being as open as possible. We believe that the public has a right to know how we spend public funds and how we make our funding decisions. For more information, visit the <u>Freedom of Information section of our website</u>.

We are listed as a public authority under the Freedom of Information Act (Scotland) 2002. By law, we may have to provide your application documents and information about our assessment to any member of the public who asks to see them under the Freedom of Information (Scotland) Act 2002. We may not release those parts of the documents which are covered by one or more of the exemptions under the Act.

Please see the Freedom of Information website at <u>www.foi.scot</u> for information about the Act generally and the exemptions. We will not release any information about applications during the assessment period, as this may interfere with the decision-making process.

DATA PROTECTION

Creative Scotland requires some personal information about you/ your organisation to consider your application for funding. Without this information we will be unable to process your application.

If you would like to see a breakdown of the personal information we require, why it is required, what we do with that information and how long we keep it, please refer to our **Privacy Notice on our website**.

Creative Scotland may share your personal information with third parties to comply with the law and/or for our legitimate interests and/or the third parties concerned.

Where the personal information you have provided to Creative Scotland belongs to other individual(s), please refer to our Privacy Notice. Please ensure you share this Privacy Statement and Creative Scotland's Privacy Notice with the respective individual(s).

You have some rights in relation to the personal information that Creative Scotland holds about you under data protection law. Our Privacy Notice contains information on how to exercise these rights, or you can contact our **Data Protection Officer**.

If you have any concerns with how we have processed your personal information, you should contact our Data Protection Officer in the first instance, as we would welcome the opportunity to work with you to resolve any complaint. If you are still dissatisfied, you can submit a complaint to the **Information Commissioners Office**.

SUBSIDY CONTROL

Screen Scotland, as part of Creative Scotland must comply with Subsidy Control legislation. Learn more on the **Subsidy Control webpage**.

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